

## LIVESTOCK & NON-LIVESTOCK SALE RULES & AGENDA

The exhibitor and/or a parent/guardian must be present at the sales meeting immediately following sale order selection of the show in which they are a participant. If the Exhibitor does not attend the appropriate sales meeting they will forfeit 10% of their sales check.

Exhibitors making the sale must be at the Fair grounds no later than 4:30p.m. The auction begins at 5:00p.m., **Saturday, September 16, 2017**. It is the responsibility of the Exhibitor to be with their animal/exhibit before the sale starts. If your lot number is called and you are not here you will forfeit your lot in the sale.

**IF THE ANIMAL/ITEM IS DONATED BACK TO THE SCHOLARSHIP IT IS THE RESPONSIBILITY OF THE EXHIBITOR TO MAKE SURE OF THE FINAL DESTINATION OF THE ANIMAL/ITEM TO BE DELIVERED.**

It's MANDATORY that the exhibitor turn in their receipt of delivery, signed verifying that the item has been delivered, and a thank you letter for each Buyer AND Add-On Buyer to the Fair office. A thank you letter is also required for each belt buckle awarded to an exhibitor. There will be two (2) dates to turn in THANK YOU LETTERS for the BUYERS and the RECEIPT of DELIVERY to the Fair office. The dates will be **Monday, October 2, 2017** and **Monday, October 9, 2017** from 7:00p.m. to 8:00p.m.

ALL INFORMATION MUST BE DELIVERED TO THE FAIR OFFICE ON ONE OF THESE TWO DATES OR YOU WILL HAVE A 10% PENALTY DEDUCTED FROM YOUR CHECK AND NO CHECKS WILL BE RELEASED BEFORE ALL OF THIS INFORMATION IS TURNED INTO THE FAIR OFFICE.

Exhibitors must bring Social Security card or official document with social security number on it to the Fair office when you pick up your check.

No add on money receipts will be given out the night of the Auction, they will be given to exhibitors on clean up day, **Sunday, September 17, 2017**.

It is mandatory that all exhibitors that make the sale will be required to attend clean up at the Fair grounds on **Saturday, September 9, 2017** for NON Livestock immediately following sale meeting and **Sunday, September 17, 2017** at 10:00a.m for Livestock.

If the exhibitor or family member attending in place of exhibitor is not present at roll call there will be 10% held out of that exhibitors sale check.

Each exhibitor will purchase 2 – 8X10 photos costing \$10.00 each (one for themselves and one for their buyers). The Fair office will mail the pictures and thank you letters to the Buyers. If you have a GRAND or RESERVE CHAMPION item in the auction, you will also be required to purchase a wooden plaque picture frame for your Buyer. If there is more than one buyer, the Fair Association will purchase additional plaques.

### **Livestock**

Broilers, turkeys, and rabbits **MUST** be processed by the exhibitor and delivered to the buyer at their request. It is the responsibility of the exhibitor to make sure of the final destination of the broiler, turkey, or rabbit even if they are donated to the scholarship sale. It is the responsibility of the exhibitor to care for his/her animal until it is delivered to the buyer. If the animal is going directly to a locker plant, the Fair will take over the responsibility of the animal. All livestock, with the exception of poultry and rabbits, must be sold as shown. No ribbons, paint, glitter, etc. Poultry and rabbits may be carried thru the auction in a non-decorated basket. Animals **must** be clean.

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### **Non-Livestock**

It is the responsibility of the exhibitor to provide FRESHLY baked items to the buyer.

ONLY THE ANIMAL/ITEM THAT IS PLACED IN THE PREMIUM AUCTION WILL BE SOLD, ADDITIONAL ITEMS CANNOT BE ADDED TO THAT SALE LOT. ONLY ANNOUNCEMENTS PROVIDED BY THE EMCF WILL BE ALLOWED DURING THE AUCTION.

Once the animal or item has been sold and pictures have been taken, it is then the property of the Buyer and you will not be allowed to go back into the shipping area. Any exhibitor/parent/guardian that tries to have their animal or item returned by approaching the Buyer will forfeit all proceeds, animals or items for the sale. ANY HARASSMENT OF A BUYER WILL NOT BE TOLERATED. This also includes non-sale animals/items to Buyers. Only exhibitors with Grand/Reserve Champion animals/items are in the situation where it is necessary and will be allowed to have an escort on the sale block. The escort can only hold the animals/items banner. The escort must be a school age sibling or a member of their club and eligible to participate in the E.M.C. Fair.

Exhibitor placing more than two (2) items in the sale must notify the Fair Secretary as to which item(s) are to be placed in the sale, no later than the conclusion of the steer show on **Friday, September 15, 2017**. If an exhibitor fails to notify the Fair Secretary the decision as to which item(s) will sale will be made by the Executive Board.

IT IS THE RESPONSIBILITY OF THE EXHIBITOR TO DETERMINE IF THEY MAKE THE SALE.

EAR TAGS MUST REMAIN IN THE ANIMALS EAR. THE PROCESSING PLANT WILL SAVE THE TAGS FOR YOU TO PICK UP.

PERSONALLY GREET THE BUYER(S) OF YOUR EXHIBIT, THANK THEM AND SMILE. REMEMBER THEY JUST SPENT THEIR MONEY ON YOUR EXHIBIT! ! !

### **Thank You Letters**

1. Address your "thank you" letters to the Buyers proper name and Lot #.  
Example: Mr. & Mrs. John Smith, Lot #65.
2. All notes need to fit inside a 9X12 envelope.
3. DO NOT forget EMCID – East Montgomery County Improvement District

\*\* Parents please review all thank you notes. These Buyers are spending their hard earned money and deserve a decent note\*\*